

Monique/ Derek,

When I heard that you were renewing your website and that there would be an opportunity to submit a testimonial, I was only too happy to document my experience with your company.

I am a civil engineer who has been in construction for over thirty years and has a reputation for being a perfectionist. My wife is an executive with no construction experience but a strong sense of the concepts she looks to create. This could be a nightmare combination – at best, it can be a difficult one.

In the front office, Monique used a design program that produced coloured three dimensional drawings of our kitchen– a tool that was necessary for Michelle to properly understand the proposal. The program allowed for easy changes to cabinet dimensions and placement and it took no time at all to have a final set of drawings. This was a huge improvement over the first firm we tried who never did manage to produce drawings that ‘fit’ the space we were working with!

After we reached an agreement, construction began. Derek oversees the workshop and installations performed by the small high quality workforce using state of the art equipment. I liked this for a variety of reasons. I didn’t feel like we were getting a ‘factory ‘ job, this was more of a craftsman project. In addition I had a chance to stop in and check on progress pretty much any time and they were always happy to show me where they were with the project.

When building our new home, we did not hire a general contractor so I oversaw the construction. This meant that I was the one that dealt exclusively with our trades. The companies we worked with were recommended as “the best” by friends who are long time developers in the city. The quality of our home construction is proof that we had the right trades. That being said, the only company whose work we found to be without issue or deficiency was Halifax Cabinetry.

The initial project was such a success that we returned to Monique and Derek when we decided to add a library, complete with a rolling ladder, in our great room. This project was on a scale equal to many kitchens. By now, we were comfortable enough that we would leave Derek and his team in the house during the day, returning home later to admire the day’s work.

With two custom projects complete we moved onto a third design, a built in cabinet set for a “man cave” that included a full height cigar humidor. The fact that Derek had not built one before did not deter them or us. Research was undertaken and the project was created complete with an electronically controlled humidification and air circulation system.

Are we satisfied? Absolutely! Monique’s abilities and flexibility with design and the quality of the work produced by Derek and his team are exceptional. Although price was never an issue for us because we were creating such unique pieces and we understand that you usually get what you pay for. Our experience was that Halifax Cabinetry was competitive with similar quality companies in the market. When we looked for savings on one project, Monique and Derek were more than willing to show us alternatives, and the decision on quality remained ours to make.

We are most thankful to Monique and Derek for giving our home that “wow” factor that we all look to achieve. They were instrumental in helping us see our dreams come to life and you don’t mind paying for that!